



# Chamber Connection

Trotwood Chamber of  
Commerce

Volume I, Issue 3  
March 2005

*Building A Bright Future*

## 10 Reasons to Be a Chamber Member

Whether you are already a member or considering joining the Trotwood Chamber of Commerce, you will want to know why it is so important to support your chamber. Your dues make it possible to carry on the mission of the organization. Please review our top 10 list and join today or if you are already a member, use the list to help recruit a new member to help build our capabilities.

- 1. Political Representative** – We are a credible voice in public debate and can influence government policy.
- 2. Business Involvement** – Opportunities for members to have input on issues that are important to municipal and county leaders.
- 3. Economic Growth** –

We are often the first stop for new companies inspecting the community which can help bring new employment opportunities and residents to the area.

**4. Regional Image** – The city and schools depend on a positive image for the community. Through chamber publicity and events we contribute to building a positive image for the community.

**5. Training Programs** – You have access to discounted seminars and classes at the Chamber, MVCTC, and Sinclair Community College. You may also participate in business oriented education in the public schools.

**6. Networking Opportunities** – Whether you want to find local resources or new customers, Chamber networking events are a

great way to stay connected to the local business community and elected officials.

**7. Discounts** – Insurance programs, Office Depot, The UPS Store, Holiday Inn, Hara, and many others offer discounts to members that can exceed the cost of your dues.

**8. Information Resource** – The executive director has a wealth of information. If we don't know the answer we will know who does.

**9. Monthly Newsletter** – The Chamber newsletter will help you stay informed on what is happening in the business community and provides updates to the member benefits.

**10. Satisfaction** – Knowing that your company is doing its part to help build a bright future for Trotwood.

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Michael Lucking

John Smith

Karen Wampler

#### Executive Director

Marie Battle

## Member Saves \$30,000 on Health

Chamber member DGL Woodworking, Inc. announced this month that they will save \$30,000 this year with a new employee Chamber Health Plan obtained from United Health Care. Owner Derek Grauduss' annual dues to the Trotwood Chamber really paid off when he

heard how much he would save under this chamber benefit plan.

Grauduss says, "I achieved a goal I have been trying to attain for years with this chamber plan. " DGL has ten employees.

The Trotwood Chamber belongs to the Southern Ohio Chamber Alliance

(SOCA). With 86 participating chambers, the total group includes 36,000 member companies giving them the power to make lower rates possible. If you would like more information about any chamber benefit programs, contact Marie Battle at 937-837-1484.

**The Trotwood****Recognition Night Gala**

Since it's founding in 1978... the  
honoring outstanding volunteers for

Trotwood Recognition Night Committee" has established a tradition of  
their contributions to the Trotwood Community.

One of the many reasons Trotwood is such a great community is due to the outstanding contributions made by volunteers that are often appreciated but not officially recognized. Please join us for an evening of celebration as we recognize these "unsung heroes."

Honorees names are submitted by organizations, community groups, municipal entities, schools and churches. The evening begins with dinner followed by an award ceremony.

Because of the growing success this year's gala will take place at the **Hara Arena Complex – Conference Center**. So mark your calendar for **Saturday, April 23, 2005, at 7:00 p.m.** for what promises to be a very moving, inspiring, community building, and don't forget fun event! Tickets can be purchased at the door for \$7.00. **For information call Cynthia Monie at 937-854-4296.**

Cynthia A. Monie, Chairperson

**ATTENTION — CITY MANAGER TO ADDRESS MEMBERS & BUSINESSES**

March is one of four membership and business meetings scheduled for 2005. At our March meeting Mike Lucking, Interim City Manager for the City of Trotwood, will make a presentation to members and businesses on the revitalization plans for Trotwood. He will inform you of the strategies for Trotwood and why it is an ideal location for your business. **Don't forget to mark your calendar for Wednesday, March 16 at noon, 4000 Lake Center Drive, Trotwood Community Center. Should you have questions, please call the Chamber at 837-1484.** We look forward to seeing you at this very informative meeting.

**Do Not Fax Rule**

The Federal Communications Commission (FCC) announced a new rule that would require businesses, organizations, and trade associations to receive written consent from recipients before sending a fax, even if a business relationship already exists. The FCC initially gave businesses until January, 2005 to comply with the new rule. However, after business groups such as the Chamber raised some serious objections about the ramifications of this new rule, the FCC extended the compliance deadline until June 30, 2005. The Chamber will keep you informed of the FCC's decision.

**Mayor Honored**

Sunday, February 27, 2005, the Honorable Donald K. McLaurin received an "Outstanding Black Achievers Award in Government." This award was presented to Mayor McLaurin by the Calvary Missionary Baptist Church. Our congratulations to Mayor McLaurin on receiving this prestigious award.

Marie Battle, Executive Director

**Salem Avenue Vision Coalition (SAVISCO)**

On October 3, 2001 a group of concerned businesses known as the Salem Avenue Task Force held a brainstorming session at the Salem Mall. The goal: to unite area businesses and community leaders to identify concerns, resources, and generate ideas to make the Salem Corridor viable again. In 2002, this group emerged as the Salem Avenue Vision Coalition (SAVISCO), and formally organized with a mission to revitalize the Salem Avenue Corridor including the highly visible thoroughfares of Salem Avenue, Salem Bend, Shiloh Springs and Denlinger. SAVISCO sought, and was awarded tax exempt 501c3 status, and has worked hard to position itself as a voice for businesses, and a force to help revitalize the Salem Avenue Corridor.

SAVISCO's 2005 board members include: George Kirby, Chair, Sharon Thornton, Vice Chair, Jim Davis, Treasurer, and Sandy Riege, Secretary. SAVISCO is comprised of five committees including: (1) beautification, (2) community involvement, (3) development/business opportunities and financial resources, (4) public relations/membership and (5) safety, business owners, managers, organization representatives.

SAVISCO meetings are every third Tuesday at 11:30 a.m., at Madison Lakes Learning and Conference Center, 581 Olive Road, Trotwood. All interested businesses, residents and organizations are welcome. Annual membership is \$25. For more information you may call Sandy Riege at 854-7221.



*Member Focus*

**The Inn with Amenities**

The Holiday Inn-Englewood would like for you to consider us when in need of overnight accommodations, meetings or banquet facilities. We pride ourselves in offering our guests exceptional accommodations. We want you to have a feeling of home away from home.

You are invited to attend our Easter Buffet Sunday, March 27, 2005, from 11 a.m. until 2 p.m. Cost \$12.95, seniors \$10.95. We are located at 10 Rockridge Road, Englewood OH 45322, phone number 937-832-1234 or fax 937-832-3548.

Amenities include:

- Banquet and meeting space for up to 300 people
- Complimentary membership to Bally's
- Executive boardroom
- Dayton's largest in-door hotel swimming pool
- Complimentary 24/7 shuttle service

We would very much like to be your hospitality partner at the Holiday Inn. Make us your hotel of choice for all of your needs. For Chambers members we are offering a "Good Neighbor Card" that will give you a 10% discount on all of the services provided in 2005. When you register at the Holiday Inn-Englewood, indicate that you are a Chamber member and receive your card or you may pick up a card at the Chamber office.

Jerry Roberts, Sales Representative

**Chamber Updates Dues Structure**

After a six-month comparison of area chamber rates and much discussion, the Chamber Board of Directories has adopted a new rate structure. The Chamber's largest members have already been assessed the new fees for this year. All other existing members will not see the increase until 2006. New members joining this year will pay the new rate.

Most members will only realize a \$10 to \$15 increase according to President, Monica Sumlin. She says, "Our larger companies are being asked to pay a more equitable share." There is a possibility local utilities will see an increase of \$900 in their contribution. It turns out Trotwood has the lowest rates in the region and this new structure gets us started to becoming more in line with chambers our size.

Sumlin says, "Our Chamber has been held back from fulfilling it's mission by lack of funding. " She hopes this will allow us to be more proactive in the vitality of the community.

The increase allows the Trotwood Chamber to overcome a \$7,000 shortfall this year. This increase will insure the Chamber's financial stability and effectiveness for members. For more information on the new rates contact Marie Battle at 837-1484.

**Welcome New Members**

**Squirrel Run Apartments    US Bank**  
4973 Bloomfield Drive            5495 Salem Avenue

**Thank you for Renewing your Membership!**

- |                                     |                              |                                 |
|-------------------------------------|------------------------------|---------------------------------|
| Adams Auto Parts                    | Heard Management             | Salem Woods Apartments          |
| American Cancer Society             | Holiday Inn-Englewood        | Shiloh Storage & Lock           |
| American Sports Center              | J.W. Devers & Sons           | Sir Handy Improvement, Inc.     |
| Caffe Anticoli, Inc.                | Johnson Carpet Service, Inc. | Slemkers Service Center         |
| Cynthia Monie                       | Katie's Hallmark             | Southern Ornamental Iron        |
| Dayton Center Courts                | Kentucky Fried Chicken       | Squirrel Run Apartments         |
| Dayton Daily News                   | Korrek Plumbing              | Storage USA                     |
| Dayton Nutra Foods                  | Logan Services, Inc.         | Stryver Manufacturing Inc.      |
| Dent Masters                        | M&H Service Center           | Summit Towing, Inc.             |
| Don Mitchell Realty                 | McGohan/Branbender           | The UPS Store                   |
| ERA Prestige 1 <sup>st</sup> Realty | Moto Franchise               | Thomas W. Wurst                 |
| Fifth Third Bank (Western Ohio)     | National Heritage Academies  | Tobin Brothers Moving & Storage |
| Flash Quick Copy Inc.               | New York Pizzeria            | Trotwood Payday Advance         |
| Gates/Parizo Insurance Agency       | Office Depot                 | Turner Road Church of Christ    |
| Golling's Arena Dodge               | P/M Tool and Die Inc.        | US Bank                         |
| Gordon Food Services                | Re/Max Alliance Realty, Inc. | Vectren Energy delivery         |
| Gump Law Offices                    | Salem Bend Condominium       | Wingate at Belle Meadows        |
| H. G. Gathagan                      | Salem Chrysler Jeep, Inc.    | Workplace Connection            |
| H. H. Roberts Funeral Home          |                              |                                 |

Note: You can now get a printed copy of Totally Trotwood, a newspaper issued every Friday! Stay abreast of events in Trotwood, purchase your copy of Totally Trotwood at Flash Quick Copy, 2572 Shiloh Spring Road, subscribe at [www.totallytrotwood.com](http://www.totallytrotwood.com)

## Uninsured in America United Health Group Works to Generate Solutions

With more than 41 million people uninsured in America today, the lack of health care benefits has a widespread effect on American society. United Health Care and its parent company United Health Group have been working to facilitate discussion addressing the issue of the uninsured in America.

Recently, Dr. McGuire wrote a letter to every member of Congress calling on the federal government for participation and leadership in this initiative. The goal is to get the attention of lawmakers and establish this issue as a centerpiece of American health care policy.

Through facilitation of dialogue among key industry scholars and groups, both public and private, United Health Group aims to gain consensus on the key components of a basic health benefits package that include the appropriate, evidence-based mix of preventive care, screening and early diagnostic treatment, acute care, chronic care and restorative services.

## Calendar of Events 2005

- ✓ All Board Meetings are held at noon the Third Wednesday of every month at the Trotwood Community Center
- ✓ Breakfast with the Mayor February 25
- ✓ General membership meeting March 16
- ✓ Taste of Trotwood, April 13, Hara Complex
- ✓ 27th Annual Trotwood Recognition Night Gala April 23  
Hara Arena Conference Center
- ✓ Dayton Chamber of Commerce Leaders Meeting April 25 at noon
- ✓ Breakfast with the Mayor May — date to be announced

- ✓ Dayton Chamber of Commerce Leaders Meeting July 25 at noon
- ✓ Breakfast with the Mayor August — date to be announced
- ✓ Dayton Chamber of Commerce Leaders Meeting October 31 at noon
- ✓ Election of Board Members form sent out October — date to be announced
- ✓ Breakfast with the Mayor November — date to be announced

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