



Chamber Connection

Trotwood Chamber of
Commerce

Volume 2 Issue 3
March 2006

Building A Bright Future

Taste March 15 at Hara

At press time for this newsletter there were still a few booths available for this year's Taste of Trotwood and Business Expo. This has become the best attended annual event in Trotwood attracting over 2,500 each year. This year a dozen restaurants will be giving out free food samples and local businesses will be pitching their goods and services to Trotwood consumers.

Channel 2's Jim Bucher (Buchers Beat) will do a live remote from Hara on Wednesday morning, March 15. First cut in is usually between 5 and 5:30 a.m. If you are an earlier riser, we would love to have you join us.

The Taste is March 15th at Hara from 5-8 pm. Bring your family and see what Trotwood has to offer. This year there will be a special display by some of our local manufacturers called 'Made In Trotwood'. You might be surprised to see what some of our local companies are making.

If you need additional info call Marie at the Chamber 837-1484 or Bruce at 837-6401.

Admission to the Taste is free thanks to this year's sponsors; Greater Dayton RTA, Hara Arena and Conference Center, Logan Services Heating and Air, Office Depot, and RE/MAX Alliance.



Executive Director's Notes

The Chamber has been working with Office Depot to bring to its members an opportunity to get tremendous savings off office supplies. We are happy to report that because of our negotiation with Office Depot, you will be able to save 10-50% off list price on frequently ordered supplies. For members to receive these savings, you must complete the enclosed form and fax it to Office Depot at the fax number listed on the form. You will be contacted to arrange an appointment. **Only Trotwood Chamber members are eligible for these savings.**

Our sincere thanks to Wal-Mart Store in Trotwood for the generous \$3,000 grant we received. The grant will be used for community outreach and other endeavors. Our mission is to work with business, government, the non-profit sector and individuals, to build a positive economic environment to ensure and enhance quality of life in Trotwood and the region.

Our thanks and appreciation to Phillips Temple for providing the venue for the State of the City Address. Members of Phillips Temple did an outstanding job of making everyone feel welcome. We are very proud to have this state-of-art facility in our community.

Marie Battle, Executive Director

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Benefits of Belonging to the Trotwood Chamber

Belonging to the Trotwood Chamber of Commerce is a great way to receive healthcare benefits through Southern Ohio Chamber Alliance. Following are benefits offered to Chamber members:

1. **Healthcare Benefits**—Discounted premiums through United Healthcare
2. **Dental Care Program** with Superior Dental Care
3. **Vision Discount Plan** with EyeMed Access Plan D
4. **Prescription Drug Discount** Card (free)
5. **Hearing Aid Discount Program** (free)
6. **Workers Compensation Group Program** with Hunter Consulting Company
7. **Managed Care Organization** with CorVel
8. **Cincinnati Bell Wireless Program**

In addition to the benefits above, you will be entitled to excellent discounts at Office Depot; a VIP Card from Dayton Hara Complex for two individuals to attend specific events at Hara 2006; discount at Miami Valley Career Technology Center on published list price on short-term classes, and a 10% discount at the UPS Store in Trotwood. For membership and benefit information, contact the Chamber at 937.837.1484.



Over 100 people attended the State of the City Address presented by Mayor Donald K. McLaurin

Adult Fitness Programs

The same training facilities that will produce sports stars of tomorrow are now available to Trotwood residents. Fitness programs are now available at the new Trotwood-Madison High School, 4440 N. Union Road. District residents will get to take advantage of the school's natatorium, weight room and indoor track. Residents within the Trotwood-Madison school district will be able to use the facilities three times a week — Monday, Wednesday and Friday. There is a "Sunrise Club" for early birds. Sunrise programs start at 5:30 a.m. until 7:15 a.m. and evening sessions are from 6:30 p.m. until 8 p.m.

Not only can you take advantage of the indoor track and the weight room in the activity wing of the new school, but families will be able to enjoy the natatorium with its eight-lane swimming pool and diving well. All children under 18 years of age must be accompanied by an adult during the family swim. Hours are from 6:30 p.m. until 8 p.m. For more information call 854.0878 ext. 1108

Chamber Board Member Honored

Raymond Garner, of Ray Garner Realty, was inducted into the Dayton Urban League Hall of Fame, Sunday, February 19, 2006. Congratulations to Ray on receiving this prestigious honor.

Thanks to the following members that have renewed their membership for 2006 and those who are new members:

Access Systems	Hawkins & Son Construction Company	Salem Chrysler-Jeep
AFLAC	Heard Management	Salem Towing
American Cancer Society	Holiday Inn-Englewood	Shiloh Springs Store & Lock
Rhonda Smith-Bass N.P. Inc.	J. W. Devers & Son, Inc.	Sir Handy Improvement Inc.
Beth Abraham Synagogue	Katies Hallmark	Southern Ornamental Iron Co.
Cub Foods	Kentucky Fried Foods	Stitching Post
DP&L	Key Bank	Stryver Manufacturing Inc.
Dayton Center Courts	Korrek Plumbing	Summit Towing
Dayton Daily News	Life of Riley Landscape	Tobin Brothers Moving & Storage
Dayton Nutra Foods	Logan Services, Inc.	Trotwood Branch Library
Dayton Quality Starters Inc.	M&H Service Center	Trotwood-Madison City Schools
Easter Seals/Goodwill Industry	Maria-Joseph Center	Trotwood-Madison Historical Soc
Englewood Health Center	May-Lin Manor	Turner Road Church of Christ
FirstDay Financial FCU	McLin Funeral Home	The UPS Store
Flash Quick Copy, Inc.	Meadowbrook Country Club	United Foods
Friendship Village	Miami Valley Career Technology Center	United Theological Seminary
Gates Parizo Insurance Agency	Moto Franchise Corporation	Wise Construction Company
H. G. Gathagan	New Salem Woods, Inc.	Wolf Creek Company
Gordon Food Services	P/M Tool & Die	Workplace Reconnections
James R. Greene, III & Associates	RE/MAX Alliance Realty	Thomas Wurst Architect
Gump Law Office	Rogers' Funeral Home	Squirrel Run Apartments
H. H. Roberts Funeral Home	McGohan Brabender	Cynthia Monie
Phillips Temple Church		

Membership in the Trotwood Chamber of Commerce is what you make of it. It can be a powerful ally if you use it. You will be pleased with your membership when you actively participate by reading your newsletter, attending events and using the membership benefits. Thank you for your support through your membership.

News from Your Better Business Bureau

The New Year is an opportunity for your business to focus on efforts that will lead to greater long-term success. The following tips will help you get off to a good start:

- Treat customers, employees, suppliers and competitors with respect and fairness at all times.
- Assume full responsibility for the quality and performance of your product.
- Prominently post all refund, exchange and credit policies.
- Advertise proudly, but truthfully.
- Train your salespeople to assist potential customers in making an informed buying decision. Encourage them to offer helpful information about your business, its products or service and other details pertinent to the sale.
- Establish a customer service program and educate your employees accordingly.
- Resolve legitimate complaints in a professional and prompt fashion. Every complaint gives you an opportunity to clear up misunderstandings or identify a problem within your company.
- Promote goodwill in the marketplace. Support efforts to advance the health and welfare of the communities in which you do business.
- Abide by local, state and federal laws governing your business and industry.
- Make certain your employees understand your business philosophy and support efforts to do things the right way.
- If your business is online, adhere to ethical online business practices. Review the BBB Code of Online Business Practice at the BBB Online website at www.bbbonline.org.

Calendar of Events

- ✓ Taste of Trotwood & Business Expo March 15, Dayton Hara Complex 5-8 PM
- ✓ General membership meeting March 15 at noon Trotwood Community Center

- ✓ Board Meeting April 19 at noon
- ✓ Trotwood Recognition Night April 29,, Dayton Hara Complex 7-9 PM

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