



Chamber Connection

“Creating a Brighter Future”

**Trotwood
Chamber of Commerce**

Volume 3 Issue 6
June 2007

Director’s Notes

The Trotwood Chamber of Commerce is working with the City of Trotwood and other organizations to improve the quality of life in Trotwood and surrounding areas. Our mission is to “work with business, government, the non-profit sector, and individuals to build a positive economic environment to ensure and enhance quality of life in Trotwood and the region.” Your Chamber is working to accomplish this mission by “staying connected” to the various organizations, business leaders, schools, other chambers and the City of Trotwood.

Membership in the Trotwood Chamber is very important because you are a vital component of our community. Membership entitles you to reduced benefits through SOCA (Southern Ohio Chamber Alliance), Workers’ Compensation as well as B2B discounts from several businesses in our community. Below is a partial list of some of the benefits offered:

- ▶ Health Insurance
- ▶ Workers’ compensation discount
- ▶ Vision/prescription discounts
- ▶ Cell phone discount
- ▶ Free use of GreaterDaytonWorks.com
- ▶ Continuing education
- ▶ B2B discounts

The average TCC member achieves at least a 12 to 1 pay-back on dues invested through the use of membership benefits. For information on how you can receive these benefits, call the Trotwood Chamber of Commerce at 937.837.1484.

Greater Dayton Works Presentation

GreaterDaytonWorks.com is a resource aimed at connecting job seekers with employment opportunities in the Dayton region and is the next generation of the Chamber’s long-running, successful community jobs programs. This program has been implemented by the Dayton Area Chamber of Commerce with partnership from over 20 local chambers of commerce, the Montgomery County Job Center, numerous sponsors and DP&L Energy.

DP&L Energy’s support will underwrite this FREE listing feature for area employers and enable job seekers to register at no charge using a dynamic new technology platform.

Chris Wimsatt, Manager for Workforce Development at the Dayton Area Chamber of Commerce, will make a presentation at our general membership meeting June 20 at noon. This is an opportunity for members to see a presentation on one of the many benefits available through the chamber. For more information call the Trotwood Chamber at 937.837.1484.

Better Business Bureau Notification

The BBB has received notification of phony e-mails by businesses in the area using the BBB name and false BBB e-mail addresses. The BBB strongly encourages you to delete unsolicited e-mails without clicking on links or downloading files. The BBB is working with the U.S. Secret Service to trace the origin of these e-mails. If you receive one of these e-mails or are in doubt about BBB complaints coming to you by e-mail, please call the BBB at 937.222.1534, ext. 2270 prior to clicking or responding.

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Hospital Sense—Shopping Smart

by McGohan Brabender

With more consumers responsible for some, or all, of their healthcare costs, there is a greater need for hospitals to provide easy-to-understand pricing information about the cost of services and procedures. Consumers can play their part when shopping for hospital services by asking the right questions.

Let's say a serious medical situation arose in the near future. Would you know how to get information about how much money you are going to end up handing over for hospital services?

The following eight consumer tips are based on the results of a recent "mystery shopper" study conducted by the California HealthCare Foundation (CHCF) at 64 California Hospitals:

1. **Call first.** Shoppers who call a hospital were more likely to obtain pricing information than those who made in-person visits.
2. **Know the code.** Once your doctor has explained the nature of the service or procedure you need, ask for the procedure code (CPT or ICD-9). It may save time.
3. **Be specific.** Ask for the department responsible for pricing for those patients paying for services themselves.
4. **Find out what's included.** The mystery shopper study found little consistency among hospitals in terms of the type of prices quoted, making apples-to-apples comparisons difficult.
5. **Ask about a discount.** If you don't ask, it almost certainly won't be offered.
6. **Request a payment plan.** If this is an option, how does it work? What are the restrictions? Mystery shoppers found that about half of the hospitals contacted required payment upfront; others required payment in full within 45 days of service.
7. **Complicated procedures take longer.** You may find it easier to obtain the price of a radiology test or CT scan than a more complex procedure such as cardiac catheterization.
8. **Be persistent.** While hospitals recognize the need for better customer service, many remain unprepared for these types of requests.

In an era in which you are increasingly accountable for medical costs, transparency in prices and policies are vital to your ability to make informed choices about your health care — choices about whether you will undergo procedures your doctor has recommended, where you will have those procedures done, and how you will cope with the bill when it arrives. These tips are just a few that could make the road a little easier to travel.

For more information about the mystery shopper report, "Price Check: The Mystery of Hospital Pricing," visit www.chcf.org.

Note: The information presented in this article was provided by www.chcf.org. It is not intended as a substitute for medical advice or treatment. Always seek the advice of your doctor or other medical professional if you have questions about any medical condition, diagnosis or treatment.

No Increase in Workers' Comp Rates for 07/08

by Hunter Consulting Company

The Bureau of Workers Compensation Oversight Commission voted to keep average premium rates the same for private employers next year due to the downward trends in claims and medical costs. In other words, through the efforts of private employers to address safety concerns and being proactive in claim management, there is no need to raise the rates for the 2007/2008 rating year.

As the Southern Ohio Chamber Alliances workers' comp administrator, we are ever vigilant in keeping your claims costs to a minimum and instituting proactive programs designed to minimize claims costs and their impact on your rates. If you aren't a participating member in our workers' comp group rating program you should take the time to talk with us! The Chambers Workers' Comp Group Rating Program is one of the most utilized benefit offerings.

For more information on how to save money on one of your most expensive cost of operating your business, call Patrick Williams or Robert Lewis at Hunter Consulting Company at 1-800-486-6652 extensions 106 and 114.

Breakfast with the Mayor

Do you want to know the status of the "Landmark" (formerly Salem Mall) and network with other business leaders? If so, you will not want to miss your opportunity to have breakfast with the Honorable Donald K. McLaurin, Thursday, July 12, 2007! The breakfast will be at Madison Lakes Learning & Conference Center, 581 Olive Rd. - cost for breakfast is \$8.00 per person. **Deadline for reservation is July 6.** To make your reservation call the Chamber at 937.837.1484

Membership Renewals

Fifth Third Bank

Gordon Food Services (GFS)

Key Bank

Nurrenbrock's Quality Candies

Totally Trotwood/Wolf Creek Marketing

Member Focus—Flash Quick Copy ("We Copy Up a Storm")

Flash Quick Copy was established in June 1982 by owner Betty Thompson, and has been at its present location since 1985. Betty attributes her longevity to "good customer service." She treats all her customers with great respect no matter if it is a single copy or a huge print order — every customer is dear to her and that is what has kept her doors open for all these years. She supports the local Chamber, Historical Societies, Trotwood Rotary Club, sports programs, food banks and more. She is dedicated to the Trotwood community.



Flash Quick is a full service black copying, folding, collating, cutting, typesetting and fax service. Why go someplace else for your copying needs when you can get the entire job done professionally in one place? Flash Quick Copy is located at 2672 Shiloh Springs Road, phone 937.854.5648

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Rotary International is the world's first service club founded on February 23, 1905. It is the largest service organizations in the world. It is an organization of business and professional leaders united worldwide who provide humanitarian service, encourage high ethical standards in all vocations and help build goodwill and peace in the world.

The Trotwood Rotary Club was founded on March 19, 1972 and is part of Rotary International. It is made up of local business leaders and professionals. The club funds both local service projects (e.g. sponsoring a local swim program for children and disabilities, Handivan, etc.), and international service projects (e.g. contributing to stamping out Polio worldwide). Trotwood Rotary meets every Thursday at Caffe Anticoli at noon. For information on the Trotwood Rotary Club call Sandy Allen at 937.837.6358.

Home Buyers Seminar

The City of Trotwood Parks and Recreation Board will sponsor a home buyers seminar, June 7 at Trotwood-Madison High School—Commons Area, 4440 N. Union Road from 6—9 PM. The seminar will be presented by County Corp Mortgage — it is **free** to the citizens of Trotwood or any prospective home buyers. On hand will be mortgage bankers, real estate agents and home inspection personnel to answer your questions. For more information call Terry Lodge, Director of Parks and Recreation Department at 937.837.7227.

Volunteer Opportunities

Are you interested in volunteering your time to create a brighter future for the Trotwood community and surrounding area? Then we need you! We are looking for those interested in working with our business of the year committee; Business Expo '08; workshops; breakfast with the mayor and others. If you want to make a difference, volunteer! Contact the Trotwood Chamber at 937.837.1484.

Construction Expo—June 16—Riverscape

The Second Annual Construction Career Expo will take place downtown Dayton at Riverscape on June 16, from 11 a.m. to 5 p.m. This event is sponsored by the Ironworking Contractors Allied Partnership (ICAP), participants will include members of the various construction trades including Ironworkers, carpenters, millwrights, sheetmetal workers and electrical workers. The mission of the Expo is to provide a unique "hands-on" learning experience about the Miami Valley Construction Trades. The Job Center and Ohio Contractor's Association (OCA) are also partners in the event. If you are interested in setting up an exhibition booth, please contact Connie Sink at 937.228.7867 or e-mail csink@agcofdayton.com

Upcoming Events

June 7, 2007	Home Buyers Seminar, Trotwood-Madison High School
June 7-10, 2007	Trotwood Citywide Garage Sale
June 16, 2007	Construction Expo
June 19, 2007	SAVISCO Maria Joseph Living Care Center, 11 a.m.
June 20, 2007	General Membership Meeting at noon, Trotwood Community Center
July 12, 2007	Breakfast with the Mayor—Madison Lakes Learning & Conference Center



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 Contact the Trotwood Chamber of Commerce 837.1484



Flash Quick Copy

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Trotwood Chamber of Commerce



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