



Chamber Connection

“Creating a Bright Future”

**Trotwood
Chamber of Commerce**

**Volume 5 Issue 9
September 2009**

Executive Director's Notes

Golf Outing—Moss Creek

The date is Monday, September 14 and we are excited! Come and play golf at the signature Moss Creek Golf Course in Trotwood where you will **win a car if you have a hole-in-one!** Players will enjoy the rolling fairways of the former Shearbrook Farm. The 7200-yard course features wide bent grass fairways enjoyed by players of all levels.

Our grand sponsors are **Liberty Savings Bank and Maria-Joseph Living Care Center.** Some of the prizes will include an overnight stay in a Jacuzzi Suite at Holiday Inn-Englewood and an autographed basketball jersey from Daequan Cook, professional basketball player with the Miami Heat.

Lunch will be provided by Jerri's Catering at 11 a.m., shotgun start at 1 p.m. After the game, enjoy a scrumptious streak dinner. It is not too late to register! Perhaps you are not a golfer but want to volunteer, we need you too! If you are interested in having an exciting and fun-filled day of golf and networking, please call the Chamber at 937.837.1484.

Network Breakfast

Friendship Village provided the venue and breakfast for our business network event, Friday, August 7. The format was different than our other network breakfasts. All business leaders in attendance were given the opportunity to speak 2 minutes on what service they provide, what the Chamber can do to assist them and what they can do to assist the Chamber. The format was well received by all business leaders—they expressed their desire to use the same format for future network events. Those in attendance enjoyed a wonderful breakfast, networked with other business leaders, exchange business cards and obtained ideas on ways to grow/improve their business.

Our special thanks to **Pam Hall at Friendship Village** for hosting/ sponsoring this excellent network opportunity for business leaders.

Surviving a Down Economy

What does it take for a small business to survive and be successful in a down economy? SCORE (Service Corps of Retired Executives) Dayton Chapter will present an insight into key techniques needed to cope, handle, and yes – improve sales and cash flow during tough economic conditions. The “Surviving in a Down Economy” workshop will address key financial and marketing practices that have help companies weather the economic storm. How to deal with banks that shut off your line of credit, work with your suppliers, and fostering a positive relationship with your customers are some of the subjects covered in the workshop. The workshop will be presented by Allyn Conway, President of ACG Incorporation.

Mark your calendar to attend this powerful workshop **Tuesday, September 29, 2009, from 6:30-8:30 p.m.** at Trotwood Chamber of Commerce, 4444 Lake Center Drive, Trotwood OH. It is a **FREE** workshop and space is limited, contact the Chamber at 937.837.1484, to register – deadline to register is Wednesday, September 23.



2009 Officers

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Raymond Garner
Ray Garner Realty

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Dayton Center Courts

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Totally Trotwood

John Smith
Trotwood-Madison City Schools

Karrie Toms
Maria-Joseph Living Care Center

Karen Wampler
Hara Arena Complex

Marie Battle
Executive Director

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Chamber Connection

Register today -
It is not too late!

Hole-In-One



Win A Car!

TROTWOOD CHAMBER OF COMMERCE
GOLF OUTING
MONDAY, SEPTEMBER 14, 2009

MOSS CREEK GOLF CLUB

SPONSORSHIP AND PLAYER ENTRY FORM

(Please check One)

- Sponsor Levels: _____ Grand Sponsor (\$1000 includes four entry fees)
- _____ Rams Sponsor (\$500 includes two entry fees)
- _____ Green Sponsor (\$250)
- _____ Tee Sponsor (\$100)

Name of Business: _____

Contact: _____ Phone # _____

E-mail: _____

Registration begins at 11:00 a.m. (lunch will be provided) Shotgun start at 1:00 p.m.

Please register the following for golf and dinner @ \$75 each:

Name _____ Phone No. _____

Name _____ Phone No. _____

Name _____ Phone No. _____

Name _____ Phone No. _____

Total @ \$75 each _____

Please register the following for dinner only @ \$30 each:

Name _____ Phone No. _____

Name _____ Phone No. _____

Total @ \$30 each _____

Please make check payable to Trotwood Chamber of Commerce and mail to:
Trotwood Chamber of Commerce
P. O. Box 26507
Trotwood OH 45426

Deadline for registration is September 2, 2009, please contact Marie Battle at 937.837.1484

Chamber Connection

Chamber Alliance Membership Give you a Competitive Advantage!

Did you know that included with your Chamber membership, the following Southern Ohio Chamber Alliance (SOCA) benefits may be offered to you and your employees?



1. *Healthcare Benefits with United Healthcare (UHC)*
Healthcare plan that brings small and medium sized businesses the extensive and cost-effective coverage traditionally available to large business; discounted premiums with up to 3% savings for companies with two or more employees. *Healthcare for One*—Individual health insurance.
2. *Dental Care Benefits with Superior Dental Care (SDC)*
Special benefit plans for Chamber members with two or more employees.
3. *Workers' Compensation Group Program*
Offered through Hunter Consulting & Corvel/MCO.
4. *Prescription Drug & EyeMed Vision Discount Cards (free)*
Southern Ohio Chamber Alliance (SOCA) offers EyeMed at no cost to the employer or employee! The EyeMed website allows you to locate a provider and learn more about your eye health. Visit them at www.eyemedvisioncare.com.
5. *Hearing Aid Discount Program (free)*
50—65% savings for Chamber members beneficial for all full and part-time employees.
6. *Cintas Document Management*
Confidential document destruction at special discounted prices.

In addition, new members joining the Chamber will receive a \$300 advertising credit with any Dayton Daily Newspaper and tremendous discounts off office supplies at Office Depot.

Call the Trotwood Chamber at 937.837.1484 or email trotwoodchamber@earthlink.net to get information on these money-saving opportunities....these savings can more than cover the cost of your membership.

New Member Focus—Edward Jones Investment

Edward Jones ranked "Highest in Investor Satisfaction with Full Service Brokerage Firms," according to the J.D. Power and Associates 2009 U.S. Full Service Investor Satisfaction Study. More than 4,400 investors working with some of the nation's largest full-service investment institutions responded to the survey used in the J.D. Power and Associates study. Edward Jones is especially proud of this achievement because it's a result of how our clients view us.

Today's economic environment may be one of the most challenging some investors will ever face. However, you can take control of your financial situation -- and the sooner you act the better. Talk with a financial advisor today about steps that can help prepare you for a potential recovery and keep your financial future on track. It's important to have a complete understanding of what you've saved and what you owe before you make any financial decisions. Gather all of your financial paperwork related to your savings, investment and spending. It's also helpful to review any insurance policies you have.

Whether your strategy is still on track or you're making some changes, commit to follow through. No one can predict the curves that life or the market may bring, so you and your strategy should be flexible. Edward Jones typically suggests you review your goals once a year or when life changes - if you switch jobs, retire, marry or have children, etc. It's critical that you meet with your financial advisor to determine the course of action to help ensure your goals are addressed and met. We work hard to serve the individual investor. Let us show you the service you deserve. Call Michael F. Miller, Financial Advisor at 937.837.5981 for a complimentary portfolio review.

Annual Dinner & Business of the Year

The Chamber's Annual Dinner and Business of the Year event is scheduled for Thursday, November 12 at Sycamore Woods LLC. Five businesses will be recognized for their support, charitable contribution and their investment to improve their business and the community. From the five businesses nominated, we will select one large and one small business as our Business of the Year. You do not have to be a member of the Chamber to nominate a business; however, only members of the Chamber are eligible to be selected as our Business of the Year. Complete your nomination form and return it to the Trotwood Chamber of Commerce, 4444 Lake Center Drive, Trotwood OH 45426. Deadline for nominations is October 22, 2009.

Chamber Connection

2009 Business of the Year Nomination Form

This area must be completed to be considered for nomination (you may nominate your own business; however, the business must be a member of the Chamber to be considered for nomination). The eligibility list is below.

Individual/Business/Organization _____

Address: _____ City _____

Zip Code _____ (Phone) _____ Fax _____

Check Category: Small ___ Large ___

Provide a brief explanation of why you feel this individual/business/organization should receive this award:

Nominating Individual:

Name _____ Date _____

Business _____

Address _____ Phone No. _____

Signature _____

Form must be completed and returned no later than October 22, 2009

Please mail form to Trotwood Chamber of Commerce, P. O. Box 26507, Trotwood OH 45426 or fax 937.837.1508

Below is a list of businesses eligible for nomination, please put a check mark (✓) by the name of the business you are nominating.

Access Systems	Gall & Gall	Mercy Siena Retirement
Adams Auto Service	Gates/Parizo Ins.	MVCTC
AWSCO Inc.	Golling's Arena Dodge	My Life Direction
Algo Pest Control	Greater St. John Baptist Church	North Dayton School of Discovery
Beth Abraham Synagogue	Green Star Trucking Company	Nurrenbrock Quality Candies
Boone's Power Equipment	Grismer Auto Service	Precious Blood Church
Calvary Baptist Church	Gump Law Office	Professional Hair Designers
Chiappa Firearms, Limited	H. H. Roberts Funeral Home	Ray Garner Realty
Cincinnati Bell Telephone	Hawkins & Son Construction	Residence in Praise Fine Arts
City of Trotwood	Heard Management	Rhonda Smith Bass
Clara's Heart Childcare	Holiday Inn-Englewood	Roger's Funeral Home
Cub Foods-Trotwood	Hometown Workcare & Urgent Care	Salem Bend Condominium
D&D Wedding Events Planner	Hunter consultant Company	Salem Square Improvement
DMG Flooring	J. W. Devers & Son, Inc.	Salem Towing
Dayton Daily News	Jerri's Catering	Salem Woods Apts.
Dayton Hara Complex	Jerusalem Baptist Church	Shiloh Springs Care Center
Dayton Metro Library-Trotwood	Just Sweat Fitness	Shiloh Spring Store/Lock
Dayton Nutra Foods	Katie's Hallmark	Sir Handy Improvement
Dayton Power & Light	Key Bank	Southern Ornamental Iron
Dayton Quality Starter	Kidz to Success	Stryver Manufacturing
Easter Seals Adult Day Services	Korreck Plumbing	Summit Towing
Edward Jones Investment	Leo's 2	Sycamore Woods LLC
Elcess & Associates	LFL Insurance Agency	Tobin Brothers Moving/Storage
Englewood Health Center	Liberty Savings Bank	Totally Trotwood
Farmers Insurance	Life of Riley Landscape	Trotwood Madison Schools
Fifth Third Bank	Logan Service, Inc.	Trotwood Historical Society
First Day Financial FCU	M&H Service Center	Trotwood Rotary
Flash Quick Copy	Maria-Joseph Living Care Center	Turner Road Church of Christ
Friendship Village	McGohan/Brabender	United Theological Seminary
Wise Construction	Wolf Creek Company	Wurst Architect
YMCA of Greater Dayton	Youth Engaged for Successful Lives	

Chamber Connection

The Sisters of the Precious Blood are celebrating 175 years of service to God's people in the Trotwood-Dayton area, various other places in Ohio and throughout the United States, including Chile and Guatemala. Join them Sunday, October 4 at 2 p.m. at Precious Blood Parish Church. For more information call 837.3302 or email: mratermann@preciousbloodsistersdayton.org.

Trotwood Historical Society

The 11th Annual Iams Homestead Pioneer Harvest Fest will be held Saturday, October 10, 2009 from 10:00 to 5:00 PM at the Iams Homestead, 349 South Broadway, Trotwood, OH—the country store will be open - admission is free.

There will be numerous displays in the museum, barn and on the grounds as well as numerous demonstrations of the various tools.

Many items donated to the Society will be on sale. For information contact Claude Keeling at 837.5387, email ckeeling@msn.com or Ralph Kuester at 837.0355, email rkuester@woh.rr.com. You may also go to our blogspot <http://www.t-mhs.blogspot.com/>.



Upcoming Events

September 14– 1 p.m.

Chamber's Golf Outing
Moss Creek Golf Course

September 16—noon

Quarterly Board Meeting
4444 Lake Center Dr.

September 29–6:30-8:30 p.m.

SCORE Workshop
4444 Lake Center Drive

November 12

Business of the Year &
Annual Dinner

Flash Quick Copy



We Copy Up a Storm!
2572 Shiloh Springs Road
Trotwood OH 45426
Ph: 937.854.5648
Fax: 937.854.7006

Summit Towing, Inc.



Over 65 Years in Dayton
4164 Gardendale Avenue
Dayton OH 45427
Ph: 937.268-6100
Fax: 937.268.0277



Adrienne L. Heard, MBA, CBA

HEARD MANAGEMENT
"Helping Entrepreneurs Succeed"

Certified Business Advisor

4444 Lake Center Dr., Suite 201
P. O. Box 26384
Trotwood OH 45426
Email: alheard@heardmgt.com

Ph: 937.837.5273
Fax: 937.854.4342

Life of Riley Landscape Services



8089 Little Richmond Road
Trotwood OH 45426
Ph. 937.854.4433
Fax: 937.854.3525



Trotwood Chamber of Commerce
P. O. Box 26507
Trotwood OH 45426
Return Service Requested