



# Chamber Connection

“Creating a Bright Future”

**Trotwood  
Chamber of Commerce**

**Volume 7 Issue 4  
April 2011  
2011**

Spring is here...birds singing, flowers blooming and the leaves on trees are turning to a beautiful hue. I cannot believe that one-quarter of the year is gone! The stock market appears to be improving and there seems to be a general uptick in the market.

Steve Popp, Director of Training, BBB’s Center for Business and Consumer Ethics, presented an outstanding small business workshop Thursday, April 7 at Maria-Joseph on things we as consumers/businesses should be aware of and things scammers will do to get you to buy into what they are promoting. For instance, telemarketers are required to get a least three “no’s” before they will stop asking you to purchase whatever they are promoting; when they ask you if this is “Joe Long” you should never answer with yes, if the message is recorded you could be agreeing to something that you are now aware. You should answer with this is “he/she.” Other scams you should be aware of are calls to serve on jury duty, sound alike charities and home invasion. Those in attendance left the workshop with helpful information to protect themselves from being scammed.

Our sincere thanks to **Maria-Joseph and the staff** for providing an outstanding breakfast as well as hosting and sponsoring our event.

Your Chamber has been very busy planning and scheduling workshops and other events that we believe will be beneficial to you. We are moving our golf outing from Monday to Saturday...**it is scheduled for Saturday, September 17** at the same location, Moss Creek....tee time is tentatively scheduled for 8 a.m. Mark your calendar now to participate. This is a great opportunity for you to network with other business and community leaders as well as support your Chamber and the community.

Time is running out for you to participate in our Business Expo and Showcase of Technology, this is a one-of-a-kind, one day workshop scheduled for Thursday, May 5 at Hara Complex, 1001 Shiloh Springs Road. Our keynote speaker is Jim Leftwich, newly appointed director of the Ohio Department of Development. Topics to be presented are:



- Making Money in the Green Economy
- Reducing Your Energy Costs
- Preparing for Green Careers
- Home Energy Savings and Sustainability

We invite you to come and hear dynamic presentations on the above topics. For more information on our Expo see Page 2 of this newsletter or visit our website at [www.trotwoodchamber.org](http://www.trotwoodchamber.org).

*Marie Battle, CPS, Executive Director*

## **Membership Renewals and New Members**

Account Angel Bookkeeping Algo Termite & Pest Control Fifth Third Bank—Broadway Fifth Third Bank—Shiloh Springs FirstDay Financial FCU Greater St. John Holiday Inn-Dayton Airport	<b>Icon Solar Power*</b> <b>Oliveas Travel Shop*</b> Precious Blood Church Stryver Manufacturing Totally Trotwood Wise Construction <b>*New Members</b>
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### **2011 Officers**

- President  
Gary Fischer  
County Corp
- President-Elect  
John Smith  
Trotwood-Madison City Schools
- Vice President  
Jackie Brockman  
Trotwood YMCA
- Secretary  
Sandra K. Allen  
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- Treasurer  
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- Pat Lodge  
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- Michael Lucking  
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- Karen Wampler  
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### **Executive Director**

Marie Battle

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 Board Meeting  
 April 20  
 B.E.S.T. Expo  
 Thursday, May 5

# Chamber Connection

## Benefit from the B.E.S.T. The Business Expo & Showcase of Technology



**Business  
Expo &  
Showcase of  
Technology**

**Thursday May 5, 2011**

**Hara Complex Dayton, OH**

**Keynote Speaker**

**Mr. Jim Leftwich**

**Newly appointed director  
of The Ohio Department  
of Development**



*Worried about your bottom line? Add a little "green" to it at the 1st annual Business Expo & Showcase of Technology!*

This one-day event features the seminars, exhibits, products and technologies to help you make, and save, money in a green economy. The Business Expo & Showcase of Technology, occupying three exhibit halls at the Hara Complex, can guide you through new products, energy audits, grants, rebates and incentives—everything you need to operate your business or household with more cost and energy efficiency.

B.E.S.T. kicks off with a luncheon at 11:30 am. Mr. Jim Leftwich, the newly-appointed director of the Ohio Department of Development and former president and CEO of the Dayton Development Coalition, will be the keynote speaker.

The event focuses on business owners from 11 am to 7 pm, homeowners from 5 to 7 pm. It is presented by the Trotwood Chamber of Commerce, the City of Trotwood and EMTEC. Sponsored by Dayton Power & Light, Cox Media Group Ohio, Vectren, and Dayton RTA, the

Business Expo and Showcase of Technology is designed to add more "green" to your home, office and bottom line!

The business portion of the event, from 11 am to 7 pm, includes a keynote address, luncheon buffet, seminars covering topics such as "Making Money in the Green Economy" and "Energy Savings Opportunities for Business and Industry" as well as exhibits of the green industry's best and brightest. Full Registration is \$49 (includes a luncheon buffet, keynote speaker, workshops and exhibits), and must be made in advance. Admission to attend workshops and exhibits only is \$29 and may be paid at the door.

From 5 pm to 7 pm, the event is also open to the general public and includes the trade show and seminars such as "Preparation for Green Careers" and "Home Energy Savings & Sustainability." Admission is \$5 at the door, free for students with a valid ID.

Exhibit space and sponsorship opportunities are still available. Booth space is \$250. There is a \$100 discount off the cost of booth space for businesses and organizations with a current Trotwood Chamber membership. For more information on attending, registering or sponsoring the event, visit the Trotwood Chamber of Commerce website at [www.trotwoodchamber.org](http://www.trotwoodchamber.org) or call Ms. Marie Battle, at the Chamber office, 937-837-1484

**Special Thanks  
to our Sponsors**

**Cox Media Group Ohio  
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# Chamber Connection

## BUSINESS-TO-BUSINESS DISCOUNTS

This is a reminder to chamber members to patronize all businesses, especially those business where you will receive a discount on your purchases. For instance, when you purchase office supplies from Office Depot and mention you are a Chamber member, you will receive a discount on your supplies. You will also receive a discount on purchases you make at GFS by mentioning your membership with the Chamber when you checkout. Visit our website at [www.trotwoodchamber.org](http://www.trotwoodchamber.org) for other businesses offering discounts. These are excellent benefits you are entitled to that will more than offset the cost of your membership.

## BUSINESS PLAN FOR SAFETY—Step 7

### Written Orientation & Training Plan

Proper safety training is one of the most important aspects of an effective safety program. New employees need to be taught the company's safety policies, specific job safety requirements and mandated OSHA training. The goal of safety training is not only to convey knowledge, but to develop the proper attitude towards safety and establish safe work practices from the beginning.

All supervisors and management employees need to be put through a thorough safety training orientation. To ensure that new employees are put through the necessary safety training, and that this training is documented properly, new Employee Safety Orientation guidelines should be developed.

In addition to the New Employee Safety Orientation Training the following types of training should be included in your training program:

- \* Ongoing refresher safety training.
- \* OSHA required follow-up training.
- \* Job specific when employees are transferred to different jobs.
- \* Follow-up training when behavior indicates retraining is needed.
- \* Anytime a new substance, process or procedure or equipment is introduced.
- \* On any accidents that could be repeated.

Training should be documented and the documentation should include the date, subject, instructor's name and names of employees receiving the training.

### New Employee Safety Training Sign-off form

In order to ensure that all new employees are receiving the safety training necessary to work safely at **Our Company** and meet OSHA specific safety training requirements, this checklist has been developed. Each item outlined is to be reviewed with each new employee. After the training has been completed and the trainer is convinced the new employee adequately comprehends the training, the trainer is to check-off each item. The trainer and new employee are to sign the bottom of the form.

These form will be filed in the employee's personnel file.

- Company Policy Statement
- Lockout/Tagout Procedures
- Employee Commitment to Safety
- Proper Lifting
- General Work Rules
- Reporting Unsafe Conditions
- Personal Protective Equipment
- Hearing Conservation
- Hazard Communication Program
- Fire Extinguisher Safety
- Reporting Injuries
- Bloodborne Pathogens
- Emergency Evacuation Procedures
- Company Policy for Enforcing Safe Work Practices
- Housekeeping

I, \_\_\_\_\_, the designated safety trainer have covered the above areas with \_\_\_\_\_ on \_\_\_\_\_ (Date) and am confident that he/she understands each of the above areas and will be able to use the information effectively.

I, \_\_\_\_\_, have received the training on each of the above areas. I understand that safe work behavior is a condition of employment and that I am required to work safely at all times.

"If there is any one truth revealed in nature above another, it is that God is never in a hurry. Preparation, planning and time are His method. But we can't wait. All life is now geared to a feverish tempo. We will drive ourselves nearly mad with tension."—A. P. Gouthey

# Chamber Connection

## The Significance of the Easter Egg

From earlier times, and in most cultures, the egg signified birth and resurrection. The Egyptians buried eggs in their tombs. The Greeks placed eggs atop graves. The Romans coined a proverb, *Omne vivum ex ovo*, "All life comes from an egg." Thus, when the Church started to celebrate the Resurrection in the second century, it did not have to search far for a popular and easily recognizable symbol.

In those days, wealthy people would cover a gift egg with gilt or gold leaf, while peasants often dyed their eggs. The tinting was achieved by boiling the eggs with certain flowers, leaves, log wood chips

or the cochineal insect. Spinach leaves or anemone petals were considered best for green; the bristly gorse blossom for yellow, log wood for rich purple and the body fluid of the cochineal produced scarlet.

In parts of Germany during the early 1800s, Easter eggs substituted for birth certificates. An egg was dyed a solid color, then a design, which included the recipient's name and birth date, was etched into the shell with a needle or sharp tool. Such Easter eggs were honored in law courts as evidence of identity and age.

*May you have a happy and safe  
Easter!*



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