



# Chamber Connection

## “Creating a Bright Future”

**Trotwood  
Chamber of Commerce  
Volume 7 Issue 3  
March 2011**

It is hard to believe that 2010 has come and gone so quickly. 2010 proved to be a very busy year for the Chamber. We had several functions throughout the year where members came together to network and learn new ideas. In September we had another successful golf outing at Moss Creek Golf Club and in November we held our annual dinner where we recognized five businesses for their contributions to the community and recognized Summit Towing as our Small Business of the year and Friendship Village and Golling's Arena Dodge as our Large Businesses of the year. Congratulations and thanks for all that you do for our community!



Due to some conflicts with Board members I have agreed to stay on as President for 2011. Already the year is looking to be very busy. We are heavily involved in planning for our Business Expo & Showcase of Technology (BEST) event to be held May 5<sup>th</sup> at Dayton Hara Complex. This will be a one-day trade-show and symposium showcasing the region's best green entrepreneurs, companies, technologies and products. This event will spotlight Trotwood and hopefully encourage out-of-town companies to locate in Trotwood. Please visit the Chamber's website at [www.trotwoodchamber.org](http://www.trotwoodchamber.org) for details or contact Marie Battle at the Chamber office at 837-1484.

Speaking of the Chamber Office, did you know we have moved to the Friendship Village Campus? The address is 5790 Denlinger Rd. Suite 4011. An open house and ribbon cutting were held Wednesday, February 23, 2011 with more than 30 businesses and community leaders in attendance.

I believe that 2011 will be a good year for Trotwood and the economy in general. I have been involved with the City on various projects and they are working very hard to grow the City during difficult times. I have also worked with many business owners and residents of Trotwood in efforts to make our city a better place to live and work. If you are not involved I would ask you to get involved. The more people we have working together, the quicker we can make things happen. Should you have any comments or concerns please feel free to contact the Chamber at any time. Let's all have a great and productive 2011.

*Gary Fischer, President*

### **Why Join the Chamber?**

The Chamber provides opportunities to network with other business and community leaders, provide workshops that will help you grow your business and speakers that will give you tips on how to keep you business safe from scams and fraud. The benefits offered through our Chamber Alliance at a reduced cost, will more than financially support your membership in the Chamber... benefits such as, healthcare, eyecare, prescriptions and workers' compensation. We also offer member-to-member discounts on products and services as well. One member saved almost \$100 on a pair of eye glasses, others have saved hundreds of dollars on products purchased at Office Depot. As you can see, the benefits offered by the Chamber are enormous and will more than compensate for the cost of your membership.

For more information on these and other benefits, call the Chamber at 937.837.1484 or email

### **2011 Officers**

President  
Gary Fischer  
Liberty Savings Bank

President-Elect  
John Smith  
Trotwood-Madison City Schools

Vice President  
Jackie Brockman  
Trotwood YMCA

Secretary  
Sandra K. Allen  
Salem Woods Apartments

Treasurer  
Angel Heath  
Account Angel Bookkeeping

### **Board of Directors**

Dr. Karen Garner  
Summit Towing

Raymond Garner  
Ray Garner Realty

Loren Gross  
Salem Towing

Pam Hall  
Friendship Village

Larry Jackson  
Dayton Center Courts

Bruce Kettelle  
Totally Trotwood

Pat Lodge  
United Theological Seminary

Michael Lucking  
City of Trotwood

Karen Wampler  
Hara Arena Complex

### **Executive Director**

Marie Battle

### **In This Issue**

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### **Upcoming Events**

Board Meeting March 16  
Workshop March 23  
Workshop April 7  
Business Expo May 5

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Our sincere thanks to Friendship Village for sponsoring and hosting our network breakfast, ribbon cutting and open house Wednesday, February 23, 2011. There were over thirty businesses and community leaders in attendance... Toni Weideling, Executive Director, Southern Ohio Chamber Alliance (SOCA) updated those in attendance on the benefits offered to Chamber members. A superb breakfast was prepared by Friendship Village's Chef Ben Cyr.

On behalf of the officers and board of directors, our sincere thanks to Friendship Village for providing the venue and for helping to make this occasion very special. Below are pictures of attendees at our breakfast and ribbon cutting.



## Business Expo & Showcase of Technology

What is it? It is a one-day business expo showcasing the area's best energy efficient companies, it is designed to educate the community on how to conserve and to more effectively use products that will save you and your business money. If your business or you know of a business that has used energy efficient resources to save money, we invited you to participate. **Chamber members registering before April 1 will receive a \$100 discount off booth space.** Call the Chamber at 937.837.1484, or email the Chamber at [trotwoodchamber@earthlink.org](mailto:trotwoodchamber@earthlink.org)... for more information on our Business Expo and Showcase of Technology see page three of this newsletter.

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## The Miami Valley's B.E.S.T.

**Business  
Expo &  
Showcase of  
Technology  
Thursday, May 5, 2011  
At-A-Glance**

**What:** The Miami Valley's Business Expo & Showcase of Technology (B.E.S.T.) is a one-day trade-show and symposium showcasing the region's best green entrepreneurs, companies, technologies and products. The event will gather a regionally recognized keynote speaker, forums, demonstrations and dozens of exhibitors to inform and enlighten both industry leaders and the general public of the advancements being made in green energy and how those advancements can improve not only energy efficiency and the bottom line, but overall quality of life.

### Where

Dayton Hara Complex  
Conference Center, Silver & Ballarena  
1001 Shiloh Springs Road, Dayton OH 45415 /  
(937) 278-4776 / [www.haracomplex.com](http://www.haracomplex.com)

### When

Thursday, May 5, 2011  
businesses from 11:30 am to 7 pm;  
general public from 5 pm to 7 pm.

### Show Schedule

Exhibitors Set-Up 9 am to 11 am  
Keynote Luncheon 11:30 am to 12:30 pm  
Expo Open to Area Businesses 1 pm to 7 pm  
Expo Open to the General Public 5 pm to 7 pm  
Break-out Seminars To be announced  
Exhibitor Tear Down 7 pm to 8 pm

### Show Admission

General Business Admission \$20 each  
General Business Admission & 1 Keynote Luncheon Reservation \$49 each—Additional Keynote Luncheon Reservations \$20 each—Admission to the General Public (5 pm to 7 pm) \$ 5 each  
Student Admission (with valid student ID, 5 pm to 7 pm) Free

### Exhibitor Pricing

General Exhibitor Registration \$250 - if placed before 4/4/11 \$275 - if placed after 4/4/11  
(Each registration includes one luncheon buffet, additional reservations can be placed for \$20 each)

**Special Membership Opportunity**  
**Submit exhibitor application and check for \$250 before April 4, 2011 and receive a 1-year Trotwood Chamber of Commerce membership free!**

### Sponsorship Opportunities

\$5,000 2 Booth Spaces, 1 Break-out Session, Name & Logo on Advertising & Marketing (whenever possible), Registration & Keynote Luncheon for five (5).

\$3,000 2 Booth Spaces, Mentions on Advertising, Registration & Keynote Luncheon for three (3).

\$1,000 1 Booth Space, Mentions on Show Signage, Registration & Keynote Luncheon for two (2).

Booth Space: Booth spaces are sold in 10 x 10 increments and include one 8 ft. draped table, an 8 ft. pipe & drape backdrop, two 3 ft. side rails & 110 electric. Those requesting additional space/electric, must submit their requests through Ms. Marie Battle at (937) 837-1484.

### Keynote Speaker & Seminar Schedule

To Be Announced

### Contacts

#### Information & Booth Space

Ms. Marie Battle, Trotwood Chamber  
(937) 837-1484

#### Facilities & Publicity

Ms. Karen Wampler, Hara Complex  
(937) 278-4776, ext. 220

#### Administration

Ms. Pam Hall, Friendship Village  
(937) 837-5581 ext. 269

#### Seminars & Keynote Speaker

Mr. David Swenson, EMTEC  
(937) 259-1365

#### Exhibits & Sponsors

Ms. Marie Battle, (937) 837-1484  
Mr. Gregg McGuire, (937) 383-4000

**For more information, visit the Chamber's Website at [www.trotwoodchamber.org](http://www.trotwoodchamber.org).**

**You may register on-line for this Expo by clicking the green light bulb and follow the prompts. All major credit cards are accepted with the exception of American Express.**

**This Expo is hosted by Emtec, City of Trotwood and Trotwood Chamber of Commerce.**





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## Workshop Holiday Inn-Englewood

Northmont, Trotwood and Vandalia Chambers are collaborating to present a dynamic workshop on new benefits offered to chamber members. In addition to the information on benefits, Mark Clower, a partner with FocusCFO will present "Ten Keys to a Healthy Business." He will focus on cash flow, understanding cost structure and measuring performance and productivity every day. This workshop will help business owners better understand how to "get in shape" and be a healthy, cash flow generating business.

Date: Wednesday, March 23  
 Time: 7:30-10:00 a.m.  
 Location: Holiday Inn-Englewood  
 10 Rockridge Road  
 Cost: \$5.00 included with admission  
 \*RSVP by: March 16

**\*No shows will be billed**

To make your reservation call the Trotwood Chamber at 937.837.1484 or email [trotwoodchamber@earthlink.net](mailto:trotwoodchamber@earthlink.net)

## Workshop Maria-Joseph Living Care

Have you ever been scammed or cheated out of something through trickery? Then you will not want to miss this informative workshop on how you can protect yourself. Steve Popp, Director of Training, Better Business Bureau will make a presentation on:

- How to recognize scams
- How to report scams
- What to do if you think you have been a victim of a scam
- Tools to help you avoid scams

Date: Thursday, April 7  
 Time: 8:00-10:00 a.m.  
 Location: Maria-Joseph Living Care Center  
 4830 Salem Avenue  
 Cost: \$5.00 included with admission  
 \*RSVP by: April 4

**\*No shows will be billed**

To make your reservation call the Trotwood Chamber at 937.837.1484 or email [trotwoodchamber@earthlink.net](mailto:trotwoodchamber@earthlink.net).

## Colbert Family Health & Wellness (new member profile)

Colbert Health & Wellness was founded by Marquetta D. Colbert, a certified Nurse Practitioner, in October 2010. She has been working in a medical environment since the age of 15, as a candy striper at Miami Valley Hospital.

Colbert isn't a place if you have an emergency like a heart attack, but Colbert is able to treat adults and children

from something as minor as a cold, to something as major as diabetes. Colbert wants people not to rely on emergency rooms and urgent cares, but to have a place they can come for their basic healthcare needs. Colbert Family Health is also a place where patients can expect to get educated on any medical condition they may have, as well as disease prevention. At Colbert Family Health the focus is not on illness, but on wellness. Ms. Colbert would like to treat patients so that they need fewer medications. Currently the facility is able to manage your diabetes care, hypertension and cardiovascular health, as well as the common cold/flu, physicals and childhood immunizations.

Colbert Family Health is located at 2580 Shiloh Springs Rd. Suit B; Trotwood, OH 45426; Please call 937-529-4376 to make an appointment of visit  
[www.colbertfamilyhealth.com](http://www.colbertfamilyhealth.com)

## Safety & Health Process Coordination Employer Education—Step 6

Each company will be required by the new rules to appoint an individual, as the company Safety Coordinator. This individual, will need to be given the necessary time, authority and resources to facilitate developing the company's safety program. The Safety Coordinator must demonstrate an interest in employee safety and have a high level of trust from the employees.

All levels of management must be willing to work with the Safety Coordinator and support the company safety efforts. The Safety Coordinator is responsible for overseeing the company safety program and working with management and employees, but he/she cannot assume duties and responsibilities that need to be carried out by line management.

The following is a list of some of the responsibilities a Safety Coordinator should be responsible for:

- Overall coordination of the safety and health program
- Training of management and employees in safety responsibilities and specific safety related topics.
- Maintaining an updated knowledge of safety and health regulations.
- Review of all accidents and assisting supervisors in conducting accident investigations.
- Tracking the overall progress of the safety program and communicating this to management and employees.
- Providing assistance and advice to management and employees on safety related issues.
- Conducting regular safety inspections.
- Following up on employee concerns and complaints.
- Working with the company safety committee.
- Developing new safety policies and procedures as necessary to help improve the safety program.
- Compiling injury and illness statistics and related records.

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**Silver Sneakers Open House at the YMCA**  
Thursday, March 17th  
9:00am-11:00am

Please join us to learn more about the YMCA  
Silver Sneaker membership.

Silver Sneaker Class demo 9am-10am  
Light refreshments provided.

Fees: FREE  
Trotwood YMCA NDC  
506 E. Main St.  
Trotwood, OH 45426  
937.854.9622

Those who do not find time for exercise  
will have to find time for illness.

-Earl of Derby



## New Members

Anthem Blue Cross/Blue Shield  
Colbert Family Health & Wellness

**Membership Renewals**  
Key Bank  
Salem Woods Apartments

### Flash Quick Copy



We Copy Up a Storm!  
2572 Shiloh Springs Road  
Trotwood OH 45426  
Ph: 937.854.5648  
Fax: 937.854.7006

### Summit Towing, Inc.



Over 65 Years in Dayton  
4164 Gardendale Avenue  
Dayton OH 45427  
Ph: 937.268-6100  
Fax: 937.268.0277

### Life of Riley Landscape Services



8089 Little Richmond Road  
Trotwood OH 45426  
Ph. 937.854.4433  
Fax: 937.854.3525

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P. O. Box 26507  
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