



# Chamber Connection

Trotwood Chamber  
5790 Denlinger Road  
Trotwood OH 45426  
Phone: 937.837.1484  
[www.trotwoodchamber.org](http://www.trotwoodchamber.org)  
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Trotwood Chamber member businesses are to be commended for taking advantage of the energy savings enrollment program offered by DPL Energy. Because of your participation we have received reimbursement from DPL Energy that will assist the Chamber with projects and other services provided to you, our members.

The DPL Energy Savings Program is just one of the many benefits provided to Trotwood Chamber members. Because of our affiliation with Southern Ohio Chamber Alliance, Chamber members receive substantial savings on prescription drugs, dental care, and pre-negotiated credit card processing rates. We also provide business-to-business discounts where you will receive substantial savings on office supplies, landscape service, printing and pest control just to name a few. For more information on these benefits contact Trotwood Chamber of Commerce at 937.837.1484 or email [mbattle@trotwoodchamber.org](mailto:mbattle@trotwoodchamber.org).

Don't forget to mark your calendar for **Saturday, September 21 at 1:30 p.m.** for our fifth annual golf outing (see flyer in this newsletter).

*Marie Battle, CAP, Executive Director*

The City of Trotwood, Montgomery County's Workforce Development Division and Trotwood Chamber of Commerce will be presenting a **Workforce Development Workshop at Hara Arena Thursday, September 10 from 10:00 a.m. until 1 p.m.** The purpose of this event is to inform residents about the technical and non-technical skills employers are looking for in potential employees. **We are asking employers from the Trotwood area to serve on a panel of 10-12 businesses to discuss what they look for in potential candidates.**

The City of Trotwood and Montgomery County Workforce Development Division is hosting a Career Fair Tuesday, September 24, 2013 at the Dayton Convention Center for job seekers in the Dayton region. Montgomery County would like to extend a formal invitation to businesses in the Trotwood area that will be hiring during this time.

If your organization is interested in obtaining detailed information about either of these events, please email [THEJOBANK@odjfs.state.oh.us](mailto:THEJOBANK@odjfs.state.oh.us) and your organization will be included on the list of invited businesses.

Mark your calendar to attend these events Tuesday, September 10 at Hara Arena Conference Center and Thursday, September 24 at Dayton Convention Center.

Thank you for renewing your membership  
Phoenix Tube Company

## Officers

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## Executive Director

Marie Battle CAP

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BWC

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Golf Outing  
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# Chamber Connection

## Business Plan for Safety—STEP 10

### Recordkeeping & Data Analysis

Like any successful program, what is measured gets done, this applies to effective safety management as well. One of the major problems in getting support for the safety program is lack of communication on the effectiveness of the program. Results oriented data such as workers' compensation cost, injury frequency, rates and trends need to be reviewed evaluated and communicated regularly. Supervisors and employees need to know what is going on, they are interested and usually want the company to be successful.

Performance targets should be established and communicated to all management and hourly employees.

The following are examples of areas that can and should be measured that will reflect in the success of the safety program:

- OSHA incident rate - this can be compared against the National average for your SIC code or against your results for last year. To determine your incident rate, simply multiply the number of OSHA Recordable Injuries by 200,000 then divide by total man-hours worked. This will give you the number of employees per 100 that are being injured.
- Days without either an OSHA recordable accident or lost time accident. The days should be posted in the work area and updated daily.
- Workers Compensation claim cost compared yearly.
- Cost per hour or item produced.
- Supervisory tasks completed during the year against established targets.
- Number of safe miles driven without an incident or accident.
- Safety audit results compared yearly (similar to the safety survey that was sent out in the fall to all group members).

Performance oriented information can enable a company to continue to track safety performance and make improvements in the safety program. Management can be held accountable and employees can be recognized and rewarded. Problem areas can be addressed before serious problems in the safety program develops.

**Tammy Purcell,**  
**Group Rating Manager**  
6600 Clough Pike, 2nd Floor  
Cincinnati, OH 45244

Visit our website at [www.hunterconsulting.com](http://www.hunterconsulting.com)  
Direct (513) 372-8714  
Fax (513) 372-8754  
[tpurcell@hunterconsulting.com](mailto:tpurcell@hunterconsulting.com)

## OSC|14 Call for Presentations

*Applications accepted through July 31*

BWC is accepting proposals for educational presentations for the 2014 Ohio Safety Congress & Expo (OSC14). This annual event will take place March 25 to 27, 2014, at the Greater Columbus Convention Center. OSC14 offers access to experts and peers sharing best practices, research and information to prevent injuries and lower workers' compensation costs.

OSC14 features more than 150 educational presentations which offer continuing education credits for a variety of professions. You can be considered for a presentation that lasts one hour or six hours. The event draws more than 5,000 Ohio business and government representatives and employees.

Visit our [website](#) to learn more and submit a presentation.

## MIAMI VALLEY RECREATION

### ACTIVITIES COUNCIL

### YOUTH / TEEN TALENT CONTEST

**Saturday, July 20, 2013, at 9:00 a.m.**

### TROTWOOD-MADISON HIGH SCHOOL AUDITORIUM

**4440 N. UNION RD.**

**AGES 19 & UNDER**

**REGISTER BY FRIDAY, July 12, 2013**

**at the City of Trotwood Government Center**

**3035 Olive Road, 2<sup>nd</sup> Floor**

**Questions, please call 937-854-7227**



# Chamber Connection

## Trotwood Chamber's Fifth Annual Golf Outing

Saturday, September 21, 2013  
1:30 p.m.—One Club Drive—Clayton OH

*Moss Creek*



First Place Winners 2012



Car from Golling's Arena Dodge



Second Place Winners 2012

### SPONSOR AND PLAYER ENTRY FORM

Please Check One (Sponsor Levels)

Grand Sponsor (\$1000 includes four entry fees)  Ram Sponsor (\$500 includes two entry fees)

Green Sponsor (\$250)  Hole Sponsor (\$100)  Cart Sponsor (\$50)

Name of Business: \_\_\_\_\_ Contact \_\_\_\_\_

Phone # \_\_\_\_\_ Email \_\_\_\_\_

Registration and Light Lunch 12:30 p.m. - shotgun start 1:30 p.m. steak dinner approximately 5:00 p.m.

Please register the following for golf and dinner @ \$90 each:

Name \_\_\_\_\_ Phone No. \_\_\_\_\_ Name \_\_\_\_\_ Phone No. \_\_\_\_\_

Name \_\_\_\_\_ Phone No. \_\_\_\_\_ Name \_\_\_\_\_ Phone No. \_\_\_\_\_

Total @ \$90 each \_\_\_\_\_

I am unable to play golf but will have dinner at \$30 per person—Name \_\_\_\_\_ Phone No. \_\_\_\_\_

Please make check payable to Trotwood Chamber of Commerce and mail to Trotwood Chamber of Commerce, 5790 Denlinger Road, Suite 4011, Trotwood OH 45426

Registration deadline is September 13, 2013—For more information, please call Trotwood Chamber at 937.837.1484, email [mbattle@trotwoodchamber.org](mailto:mbattle@trotwoodchamber.org) or visit our website at [www.trotwoodchamber.org](http://www.trotwoodchamber.org)

Ohio Bureau of Workers'  
Compensation  
13430 Yarmouth Drive  
Pickerington, OH 43147

Governor **John R. Kasich**  
Administrator/CEO **Stephen Buehrer**

Ohiobwc.com  
1-800-OHIOBWC  
Phone: 614-995-8622  
Fax: 614-365-4974

July 2013

**RE: Group-Rating Safety Accountability**

*Dear Employer:*

*Each year Ohio employers have the opportunity to participate in BWC's Group-Experience-Rating Program or Group-Retrospective-Rating Program. While these programs are not required, they do provide you with an opportunity to significantly reduce your workers' compensation premiums, while increasing your awareness of safety and risk-management strategies.*

*Workplace safety is an important component of these programs. To succeed in accident prevention, we encourage you to use the many resources available to you. We believe a group-rating program is a partnership that includes you and your employees, your sponsoring organization or third-party administrator (TPA) and BWC. Each has specific roles and responsibilities, all designed to assist in preventing workplace accidents. This letter outlines the safety services expectations you should have as an employer enrolled in a group-rating program.*

**The employer will:**

- *Maintain a safe workplace;*
- *Attend safety training to enhance workplace safety;*
- *Implement BWC's 10-Step Business Plan for Safety and use available safety services as needed;*
- *Attend the required two-hour training and provide proof of attendance to sponsor for claim(s) occurring within the last two years.*

**The certified primary and affiliated sponsoring organizations will:**

- *Communicate, educate and verify BWC's 10-Step Business Plan for Safety to group members;*
- *Sponsor eight hours of safety training (this may be done at one time or may be provided incrementally as long as the total is at least eight hours);*
- *Provide information regarding safety resources to group members;*
- *Possibly assist an employer in achieving its safety needs;*
- *Manage employer fulfillment of the two-hour training requirement, where applicable;*
- *Publish this letter to group members.*

**The TPA may:**

- *Assist sponsoring organizations with fulfilling the group-rating safety requirements;*
- *Assist an employer with its safety needs;*
- *Work in conjunction with sponsors to develop safety training and deliver safety resources;*
- *Provide resources for claims handling.*

**BWC will:**

- *Monitor all group-rating safety activities to confirm requirements are met;*
- *Meet at least annually with sponsoring organizations to provide recommendations for fulfilling safety requirements;*
- *Provide safety training through Ohio's Center for Occupational Safety & Health;*
- *Offer on-site safety consultation (hazard assessments, air and noise monitoring, ergonomics evaluation, training) by a BWC safety professional;*
- *Offer publications and videos for safety program support;*
- *Conduct employer visits to confirm the employer is meeting group-rating requirements, when appropriate.*

*The goal of this collaborative effort is to make sure all your safety needs are met. Using these resources will assist you in preventing accidents, reducing claims costs and achieving the highest discounts possible. Below you'll find contact information for various resources.*

*Group sponsor:*

*TPA: Hunter Consulting Company, [tpurcell@hunterconsulting.com](mailto:tpurcell@hunterconsulting.com), (513) 372-8714*

*BWC: <http://www.ohiobwc.com/employer/services/safetyhygiene.asp>, [groupratingsafety@bwc.state.oh.us](mailto:groupratingsafety@bwc.state.oh.us)*



# Chamber Connection



## Flash Quick Copy

We Copy Up a Storm  
2572 Shiloh Springs Rd.  
Trotwood OH 45426  
Phone: 937.854.5648  
Fax: 937.854.7006



## Friendship Village Retirement Community

5790 Denlinger Rd.  
Dayton Ohio 45426  
(937) 837-5581



## NEW YORK Pizzeria Restaurant

[trotwoodpizza.com](http://trotwoodpizza.com)  
498 E. Main Street  
Trotwood Ohio 45426  
Store: 937.837.3333  
Fax: 937.837.3334

## Summit Towing, Inc.

Over 65 years in Dayton  
4164 Gardendale Avenue  
Dayton OH 45427  
Phone: 937.268.6100  
Fax: 937.268.0277



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